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# OBSIMA

technology

Our support – Your Success



# Obsima Technology AS

## The team



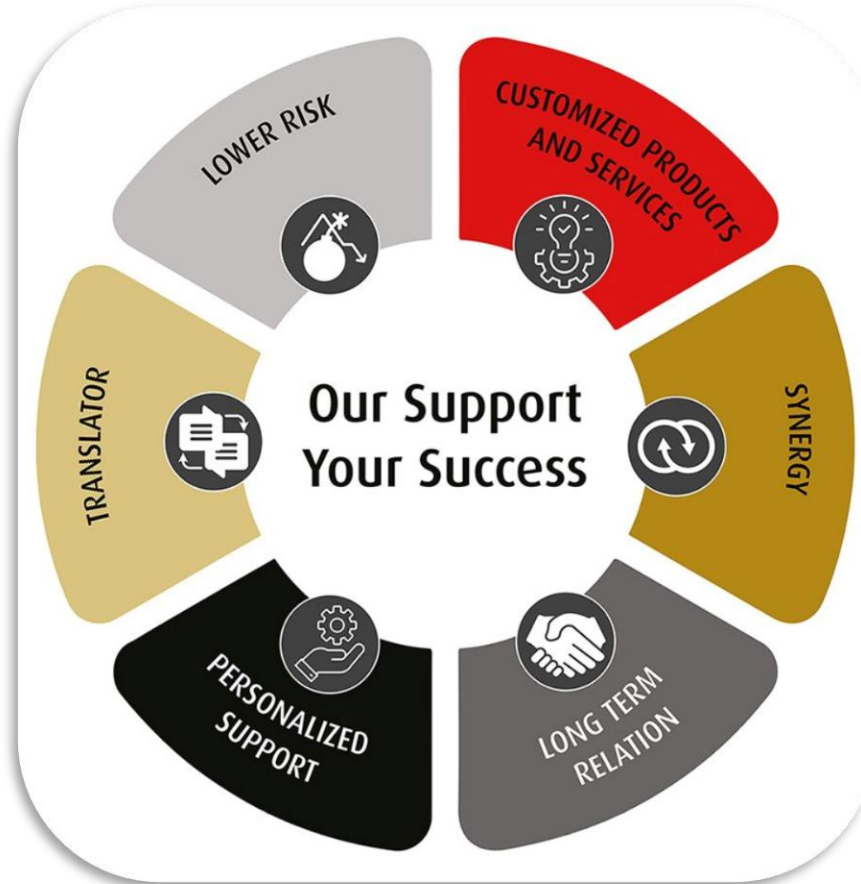
# Obsima Technology AS

## Who we are

- Founded in 1998 by CEO Leif Haugland under the premise to provide service & support for simulator systems and shooting range equipment
- OBSIMA = **OB**servati**ON**, **SI**mulation **MA**terial
- Three business areas:
  - Tactical Electronics
  - Tactical Training
  - Service & Support Services
- Two offices:
  - Main office in Gjerdrum (Company Management and Logistics)
  - Branch office in Rena (Base for Service & Support team and Tactical Electronics sales team)
- Independent reseller and service provider (no agent agreements)
- All employees have NATO Secret clearance (work contract requirement)
- Solid turnover, good revenue with organic growth
- ISO certified since 2018 (ISO 9001:2015)



# Our Philosophy is to create Added Value in close cooperation with Manufacturer and Customer



# Obsima Technology AS

## Business areas and sales representatives



### Tactical Training

#### Knut Bakken

Civil engineer with 16 years of experience in project management and sales  
Has been with Obsima Technology since 2011



### Tactical electronics

#### Åsmund Bakke

More than 26 years' experience in the Norwegian Army and SF, as a communication SME.  
Has been with Obsima Technology since 2018



### Service & Support

#### Michael Kropf

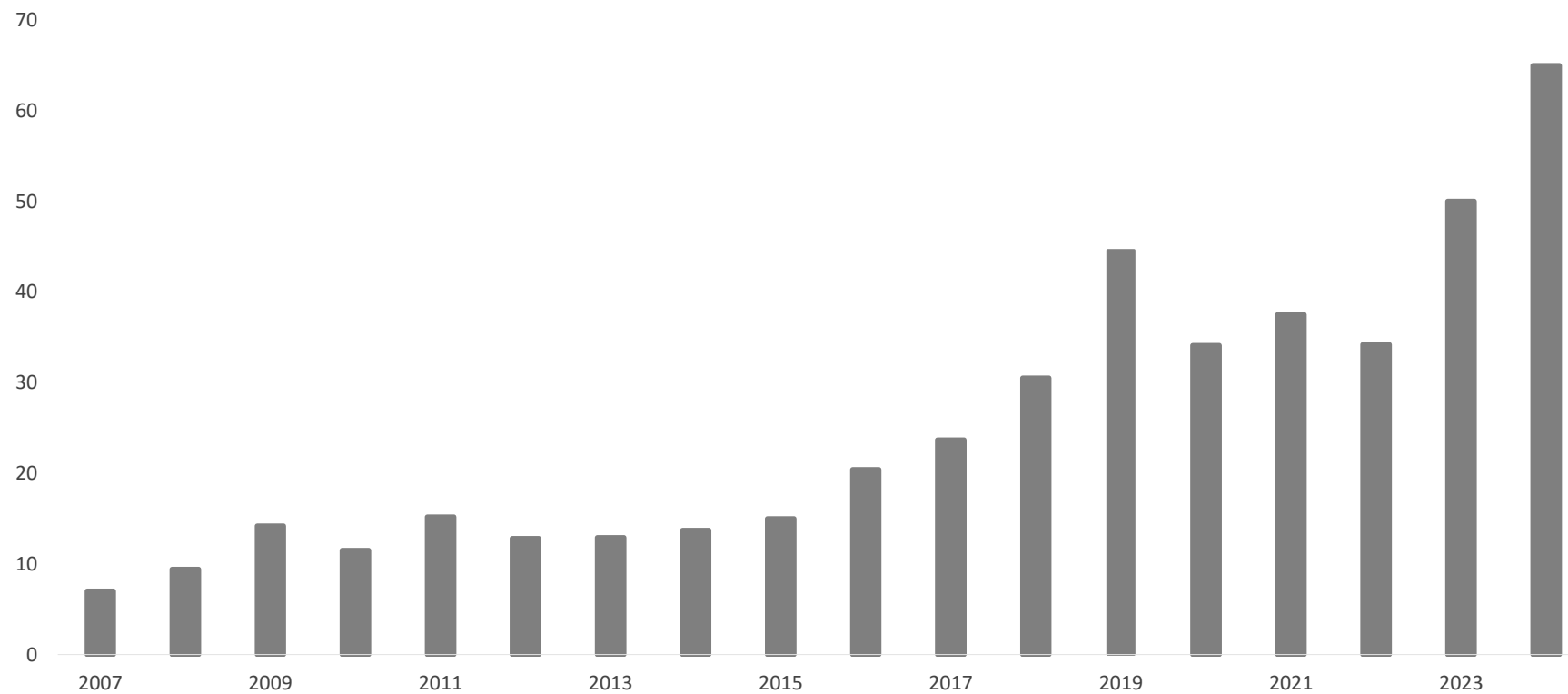
More than 30 years' experience in project management, support and maintenance.  
Has been with Obsima Technology since 2010



# Financial information

## Solid economy

Annual turnover in NOK





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